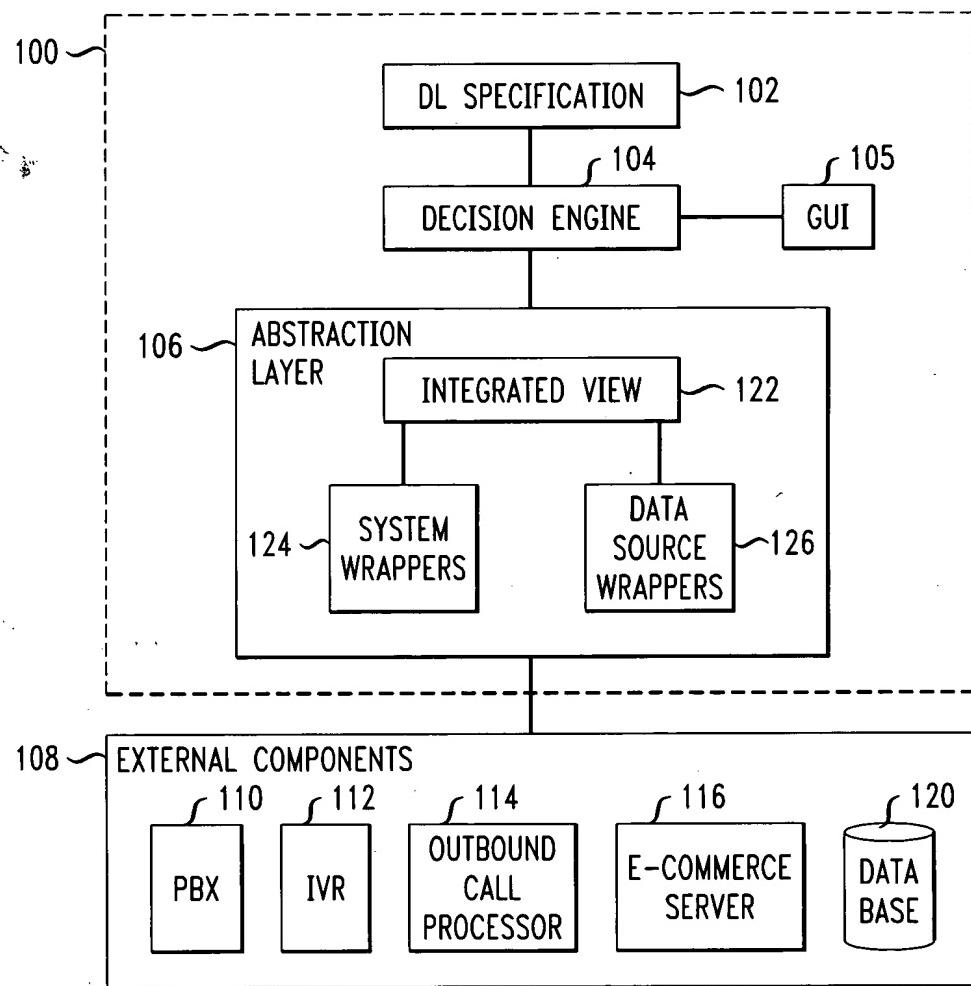




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FIG. 1



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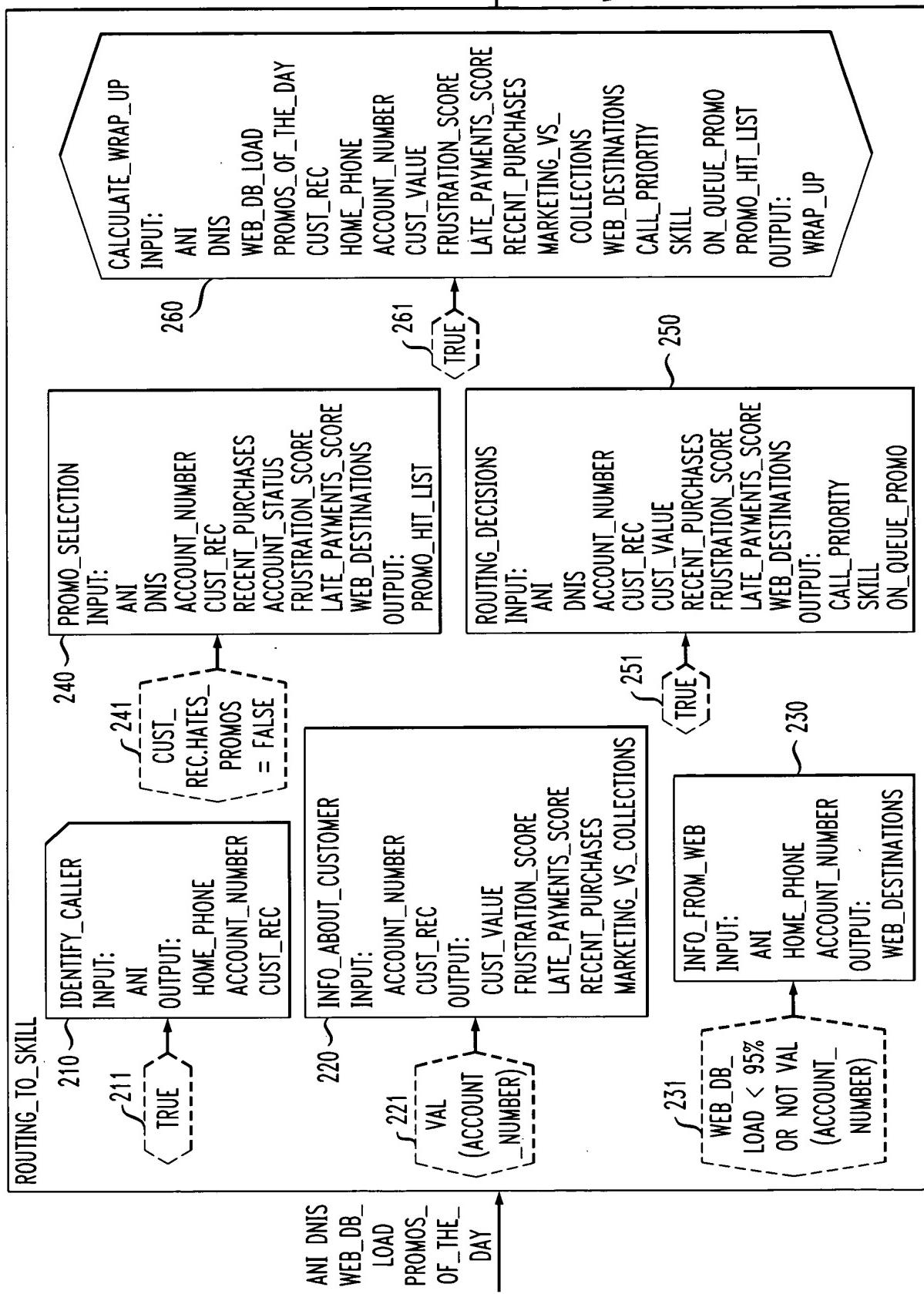
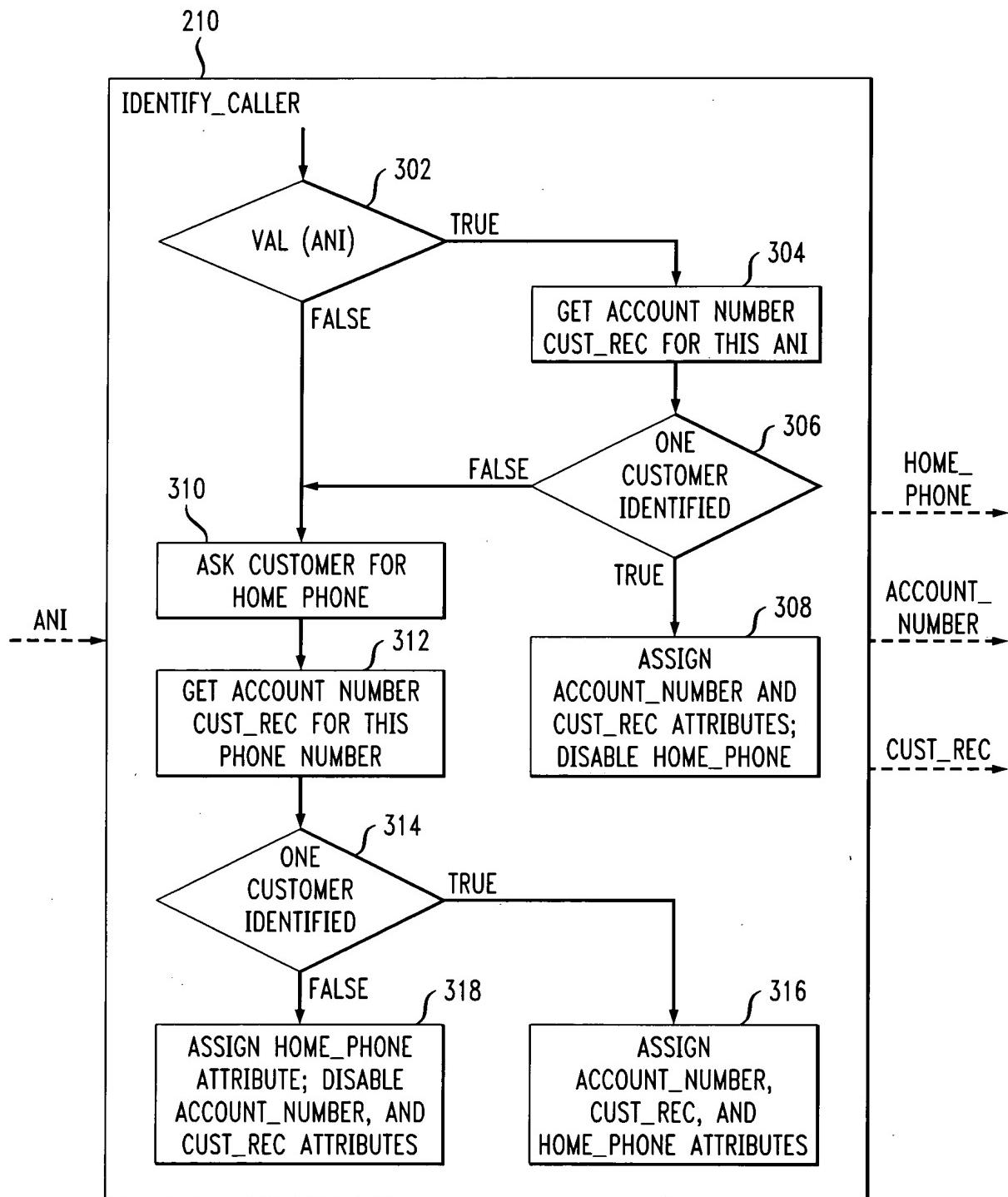


FIG. 2

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FIG. 3





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FIG. 4

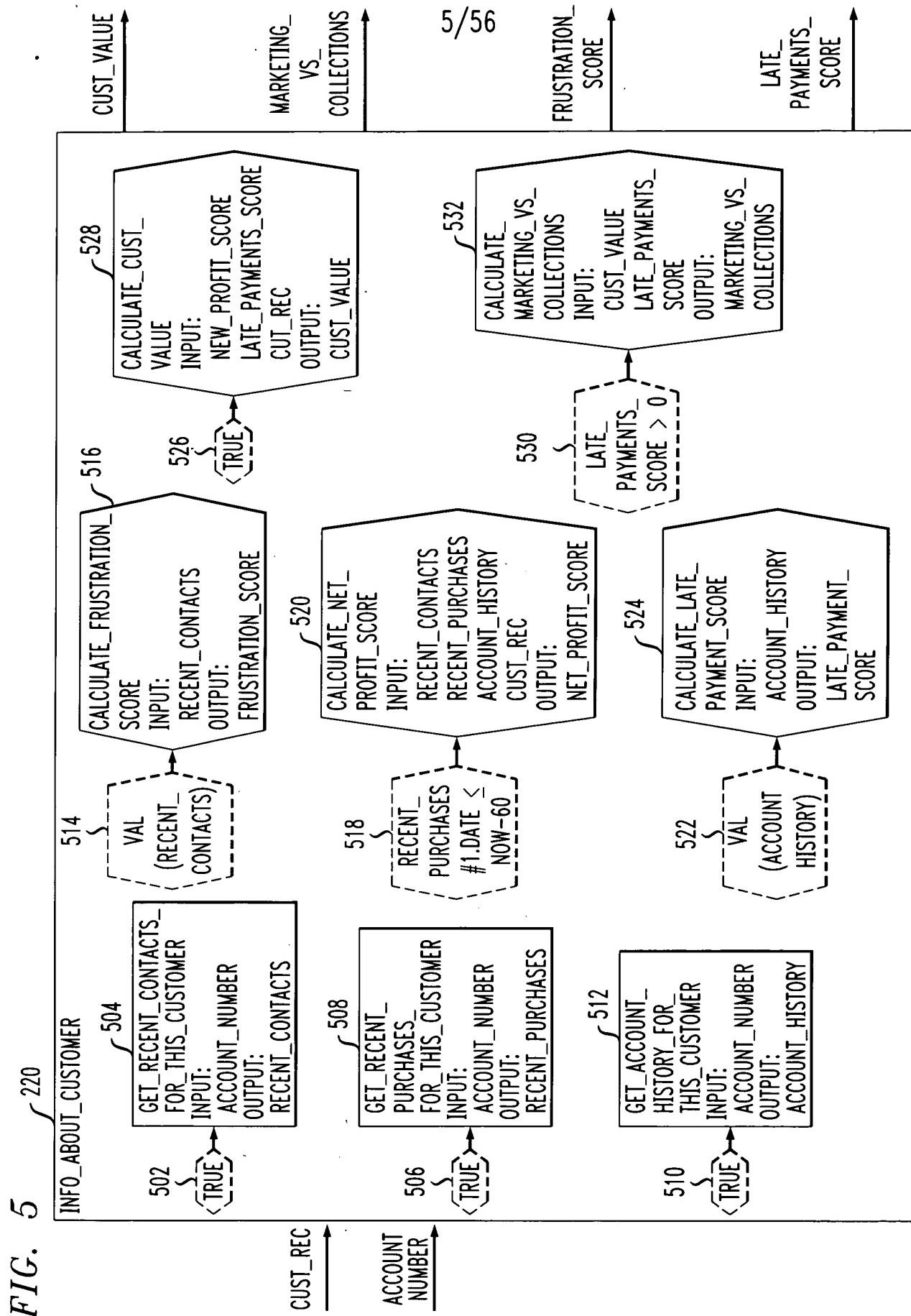
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```
1 Module: identify_caller
2 Submodule of: routing_to_skill
3 Input attributes: ANI : 9digits
4 Output attributes: home_phone : 9digits
5                                         account_number : 15digits
6                                         cust_rec : tuple (name: string,
7                                         address: string,
8                                         card_color: ("platinum",
9                                         "gold", "green"),
10                                        hates_promos? : boolean,
11                                        estimated_income_bracket :
12                                         ("0-10K", ">10K-20K",...,
13                                         ">100K-150K", ">150"),
14                                         last_sent_bonus_check:date)
15 Enabling condition: true
16 Type: flowchart
17 Computation: See Fig. 3
18 Side-effect: yes
19 Side Effect function: (IVR Dip)
```



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FIG. 6

```
1 Module: info_about_customer
2 Submodule of: routing_to_skill
3 Input attributes: account_number
4                      cust_rec

5 Output attributes: cust_value : [1..10]
6                      frustration_score : [1..10]
7                      late_payments_score : [1..10]
8                      recent_purchases :list(tuple( date : date,
9                                         item : 20digit,
10                                        qty : int,
11                                        amount: $value ))
12                         marketing_vs_collections : {"market",
13                                         "collect"}
14
15 Enabling condition: VAL(account_number)
16 Type: declarative
17 Side-effect: no
```

FIG. 7

```
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1 Module: info_from_web
2 Submodule of: routing_to_skill
3 Input attributes: ANI
4                      home_phone
5                      account_number

6 Output attributes: web_destinations : list(tuple(regions: set of
7                                         {"Australia", "Asia", ...
8                                         "NAmerica-US", "US"}, {
9                                         itinerary:web_form_content,
10                                         date_last_modified : date ))

11 Enabling condition: web_db_load < 95% or not VAL(account_number)
12 Type: foreign
13 Computation: get_web_data(ANI, home_phone, account_number)
14 Side-effect: no
```



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FIG. 8

1 Module: promo_selection
2 Submodule of: routing_to_skill
3 Input attributes: ANI
4 DNIS
5 account_number
6 cust_rec
7 cust_value
8 recent_purchases
9 frustration_score
10 late_payments_score
11 web_destinations
12 Output attributes: promo_hit_list : list (promo_message)
13 Enabling condition: cust_rec.hates_promos? = false
14 Type: foreign
15 Computation: get_promo_hit_list(ANI, DNIS, account_number,
16 cust_rec, cust_value, recent_purchases,
17 account_status, frustration_score,
18 late_payments_score, web_destinations)
19 Side-effect: no

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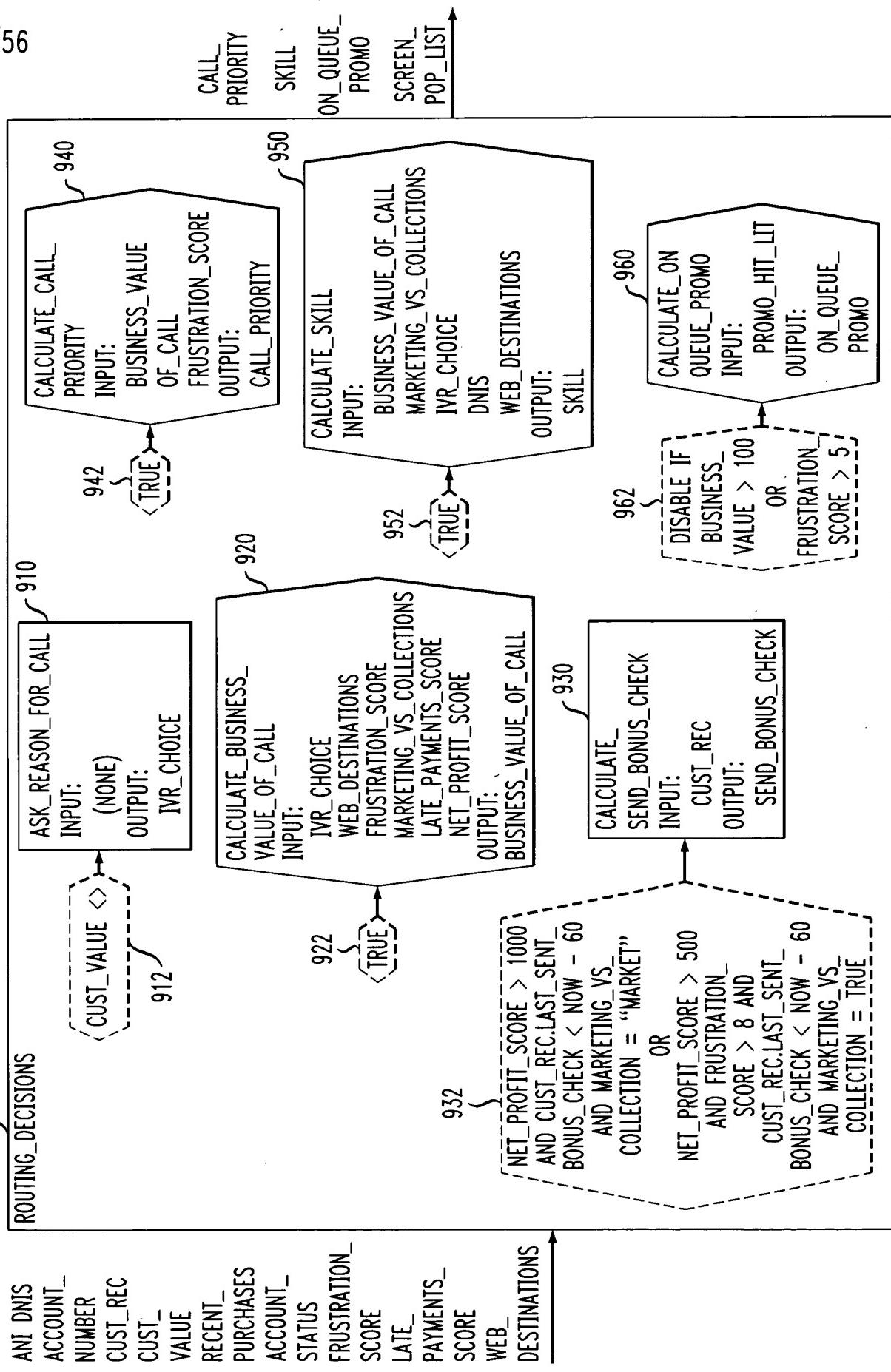
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FIG. 9

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FIG. 10

```
1 Module: routing_decisions
2 Submodule of: routing_to_skill
3 Input attributes: ANI
4 DNIS
5 account_number
6 cust_rec
7 cust_value
8 recent_purchases
9 frustration_score
10 late_payments_score
11 web_destinations
12 Output attributes: call_priority : [1..4] \\corresponds to "low",
13 "med", "high", "top"
14 skill : {"norm_tier_dom", "norm_tier_intl",
15 "australia_promo", "high_tier",
16 "collections"}
17 on_queue_promo : message_identifier
18 screen_pop_list : list ( screen_entry )
19 Enabling condition: true
20 Type: declarative
21 Side-effect: yes
```

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FIG. 11

1 Module: calculate_wrap_up
2 Submodule of: routing_to_skill
3 Input attributes: Ani
4 dnis
5 Web_DB_Load
6 Promos_Of_The_Day
7 Cust_Rec
8 Home_Phone
9 Account_Number
10 Cust_Value
11 Frustration_Score
12 Late_Payments_Score
13 Recent_Purchases
14 Marketing_VS_Collections
15 Web_Destinations
16 Call_Priority
17 Skill
18 On_Queue_Promo
19 Screen_Pop_List
20 Promo_Hit_List
21 Output attributes: wrap_up : set (tuple (att_name: string,
22 value: string))
23 Enabling condition: true
24 Type: decision
25 Computation:
26 Rules: if true then wrap_up <- (att_name: "DNIS",
27 value : convert-to-string (DNIS))
28 if true then wrap_up <- (att_name: "ANI",
29 value: convert-to-string (ANI))
30 if true then wrap_up <- (att_name: "skill",
31 value: skill)
32 if web_destinations not empty then wrap_up <-
33 (att_name: \"web_destinations",
34 value: (convert-to-string
35 (web_destinations)))
36 if cust_rec.card_color = "gold" <-
37 (att_name: "frustration_score",
38 value: convert-to-string
39 (frustration_score))
40 Combining policy: wrap_up_cp //use contributions of all
41 rules with true condition
42 Side-effect: yes
43 Side-effect function: write_into_archive (wrap_up)

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FIG. 12

```
1 Module:      get_recent_contacts_for_this_customer
2 Submodule of:  info_about_customer
3 Input attributes:   account_number
4 Output attributes: recent_contacts : list ( tuple ( date: date,
5                                         event: event_type,
6                                         delay_during_contact: int,
7                                         \\\ minutes
8                                         delay_before_shipment: int
9                                         \\\ days
10                                        amount: $value ) )
11 Enabling condition: true
12 Type:          foreign
13 Computation:   using recent_contacts_db
14                         select date,event,amount
15                         from contact_db
16                         where acct_num = account_number
17 Side-effect:    no
```



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FIG. 13

1 Module: get_recent_purchases_for_this_customer
2 Submodule of: info_about_customer
3 Input attributes: account_number
4 Output attributes: recent_purchases : list (tuple (date: date,
5 item : 20digit,
6 qty : int,
7 amount : \$value))
8 Enabling condition: true
9 Type: foreign
10 Computation: using purchase_db
11 select date,item,qty,amount
12 from purchases
13 where acct_num = account_number
14 Side-effect: no

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FIG. 14

1 Module: get_account_history_for_this_customer
2 Submodule of: info_about_customer
3 Input attributes: account_number
4 Output attributes: account_history : tuple (overdue_amount:
5 \$value,
6 number_days_overdue:
7 int,
8 history: list (tuple (date: date,
9 item : 20digit,
10 amount : \$value)))
11
12 Enabling condition: true
13 Type: foreign
14 Computation: using account_history_db
15 select over_amt, num_days,history
16 from account_history
17 where acct_num = account_number
18 Side-effect: no

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FIG. 15

1 Module: calculate_frustration_score
2 Submodule of: info_about_customer
3 Input attributes: recent_contacts
4 Output attributes: frustration_score : [1..10]
5 Enabling condition: VAL(recent_contacts)
6 Type: decision
7 Computation:
8 Rules: if recent_contacts#1 defined then
9 frustration_score <-
10 (value/50) *
11 [(delay_during_contact/2) +
12 max(0,delay_before_shipment -
13 10)/3]
14 if recent_contacts#2 defined then
15 frustration_score <-
16 (value/100) *
17 [(delay_during_contact/2) +
18 max(0,delay_before_shipment -
19 10)/3]
20
21 Combining policy: frustration_score_cp //add contributions
22 of true rules and
23 round up, to max
24 of 10
25
26 Side-effect: no



FIG. 16

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```

1 Module: calculate_net_profit_score
2 Submodule of: info_about_customer
3 Input attributes: recent_contacts,
4                               recent_purchases,
5                               account_history,
6                               cust_rec
7 Output attributes: net_profit_score
8 Enabling condition: recent_purchases#1.date<=now-60
9 Type: decision
10 Computation:
11     Rules:
12         if recent_purchases not empty then
13             net_profit_score <-
14                 10% * sum (recent_purchases#i.amount
15                               where recent_purchases#i.date > now -
16                                   60)
17         if recent_contacts not empty then
18             net_profit_score <-
19                 -( 5 * count ( recent_contacts#i
20                               where recent_contacts#i.type =
21                                   "complaint"))
22
23         if account_history.overdue_amount > 0
24             then net_profit_score <-
25                 - account_history.overdue_amount *
26                     account_history.number_days_overdue / 30
27
28         if cust_rec.card_color = "platinum" then
29             net_profit_score <- 100
30
31         if cust_rec.card_color = "gold" then
32             net_profit_score <- 50
33
34         if cust_rec.card_color = "green" then
35             net_profit_score <- 10
36
37         if DISABLED(cust_rec) then
38             net_profit_score <- 20
39
40     Combining policy: net_profit_score_cp //add contributions
41                               of rules with true
42                               conditions
43
44     Side-effect: no

```

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FIG. 17

```

1 Module: calculate_late_payment_score
2 Submodule of: info_about_customer
3 Input attributes: account_history
4 Output attributes: late_payment_score
5 Enabling condition: VAL(account_history)
6 Type: decision
7 Computation:
8 Rules:
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24

if cust_rec.card_color = "platinum" then
late_payments_score <-
(account_history.overdue_amount *
number_of_days_overdue)/100

if cust_rec.card_color = "gold" then
late_payments_score <-
(account_history.overdue_amount *
number_of_days_overdue)/50

if cust_rec.card_color = "green" then
late_payments_score <-
(account_history.overdue_amount *
number_of_days_overdue)/10

Combining policy: late_payment_score_cp //rule with true
condition wins;
default is 0

Side-effect: no

```



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FIG. 18

```
1 Module: calculate_cust_value
2 Submodule of: info_about_customer
3 Input attributes: net_profit_score,
4                                late_payments_score,
5                                cust_rec
6 Output attributes: cust_value
7 Enabling condition: true
8 Type: decision
9 Computation:
10    Rules: if VAL(net_profit_score) then cust_value <-
11                  (1 - 1/net_profit_score) * 75
12
13                  if cust_rec.card_color = "platinum" then
14                      cust_value <- 20
15
16                  if cust_rec.card_color = "gold" then cust_value
17                      <- 10
18
19                  if cust_rec.card_color = "green" then
20                      cust_value <- 5
21
22
23
24
25 Side-effect: no
```

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FIG. 19

```
1 Module: calculate_marketing_vs_collections
2 Submodule of: info_about_customer
3 Input attributes: cust_value,
4 late_payments_score
5 Output attributes: marketing_vs_collections
6 Enabling condition: late_payments_score > 0
7 Type: decision
8 Computation:
9 Rules: if late_payments_score > f(cust_value) then
10   marketing_vs_collections <- "collect"
11   // f is function from [1..100] into [1..10],
12   // it could be linear, i.e., f(cust_value) =
13   // cust_value/10
14   // or it could be shallower in beginning and
15   // steeper
16   // towards end
17
18
19 Combining policy: marketing_vs_collection_cp //default is
20   "marketing",
21   any rule
22   with true
23   condition
24   wins
25
26 Side-effect: no
```

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FIG. 20

1 Module: Ask_Reason_For_Call
2 Submodule of: routing_decisions
3 Input attributes: < none >
4 Output attributes: IVR_choice
5 Enabling condition: cust_value < 7 and DNIS not =
6 "Australia_promotion"
7 Type: foreign
8 Computation: x := IVR_dip(question(2)) ;
9 if x = 1 then IVR_choice := "dom";
10 else if x = 2 the IVR_choice := "intl";
11 else IVR_choice[state] = EXC and
12 IVR_choice[EXC]=1
13
14 Side-effect: yes
15 Side-effect-function: IVR_dip(question (2))

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FIG. 21

```

1 Module: calculate_business_value_of_call
2 Submodule of: routing_decisions
3 Input attributes: IVR_choice,
4                               web_destinations,
5                               frustration_score,
6                               marketing_vs_collections,
7                               late_payments_score,
8                               net_profit_score
9 Output attributes: business_value_of_call : int
10 Enabling condition: true
11 Type: decision
12 Computation:
13 Rules:
14 if true then business_value_of_call <-
15           (cust_value/50 * net_profit_score)
16
17 if true then business_value_of_call <-
18           10*frustration_score
19
20 if "Australia_promtion" then
21   business_value_of_call <- 100
22
23 if "Australia" in web_destinations[i].regions for
24   some i where
25   web_destinations[i].date_last_modified > now -
26   30
27   then business_value_of_call <- 100
28
29 if IVR_choice = "intl" then business_value_of_call <-
30   50
31
32 if marketing_vs_collections = "collect" then
33   business_value_of_call <-
34   (late_payments_score *
35   account_history.overdue_amount)/5
36
37 Combining policy: business_value_of_call_cp // Add contributions of
38 rules with true
39 conditions and round up,
40 default is 0
41
42 Side-effect: no

```



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FIG. 22

1 Module: Calculate_send_bonus_check
2 Submodule of: routing_decisions
3 Input attributes: cust_rec
4 Output attributes: send_bonus_check?
5 Enabling condition: if net_profit_score > 1000
6 and cust_rec.last_sent_bonus_check < now - 60
7 and marketing_vs_collections = "market"
8 OR
9 if net_profit_score > 500
10 and frustration_score > 8
11 and cust_rec.last_sent_bonus_check < now - 60
12 and marketing_vs_collections = "market"
13
14 Type: foreign
15 Side-effect: yes
16 side-effect-function:
17 issue_and_send_check(\$50,cust_rec.name,cust_rec.address)

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FIG. 23

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```
1 Module: call_priority
2 Submodule of: routing_decisions
3 Input_attributes: business_value_of_call
4 frustration_score
5 Output_attributes: call_priority
6 Enabling condition: true
7 Type: decision
8 Computation:
9 Rules: if business_value_of_call < 25 then
10 call_priority <- 1
11 if 25 =< business_value_of_call < 100 then
12 call_priority <- 2
13 if 100 =< business_value_of_call < 500 then
14 call_priority <- 3
15 if 500 =< business_value_of_call then
16 call_priority <- 4
17 if frustration_score > 8 then
18 call_priority <- 4
19 if 6 =< frustration_score <= 8 then
20 call_priority <- 3
21 Combining policy: call_priority_cp // high value wins with
22 default result 2
23
24 Side-effect: no
```



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1 Module: calculate_skill

2 Submodule of: routing_decisions

3 Input attributes: business_value_of_call
 4 marketing_vs_collections
 5 IVR_choice
 6 DNIS
 7 web_destinations

8 Output attributes: skill

9 Enabling condition: true

10 Type: decision

11 Computation:

12 Rules: if marketing_vs_collections = "collections"
 13 then skill <- ["collections", infinity]

14 if business_value_of_call > 100
 15 then skill <- ["high_tier", 40]

16 if DNIS = "australia_promotion" then
 17 skill <- ["australia_promo", infinity]

18 if "Australia" in web_destinations[i].regions
 19 for some i where web_destinations[i].date_last_modified >
 20 now - 30 then
 21 skill <- ["australia_promo", 20]

22 if cust_rec.estimated_income_bracket = ">100K-150K" then
 23 skill <- ["australia_promo", 25]

24 if cust_rec.estimated_income_bracket = ">150K" then
 25 skill <- ["australia_promo", 35]

26 if IVR_choice = "dom" then skill <- ["norm_tier_dom", 30]

27 if IVR_choice = "intl" then skill <- ["norm_tier_intl", 30]

28 if "US" in web_destinations[i].regions for some
 29 i where web_destinations[i].date_last_modified >
 30 now - 30 then
 31 skill <- ["norm_tier_dom", 20]

32 if "US" not in web_destinations[i].regions for
 33 some i where web_destinations[i].date_last_modified > now -
 34 30 then
 35 skill <- ["norm_tier_intl", 20]

36 Combining policy: skill_cp //weighted sum policy, and ties are
 37 broken by ordering "collections",
 38 "australia_promo", "high_tier",
 39 "low_tier_intl", "low_tier_dom",
 40 default is ⊥

41 Side-effect: no

FIG. 24



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FIG. 25

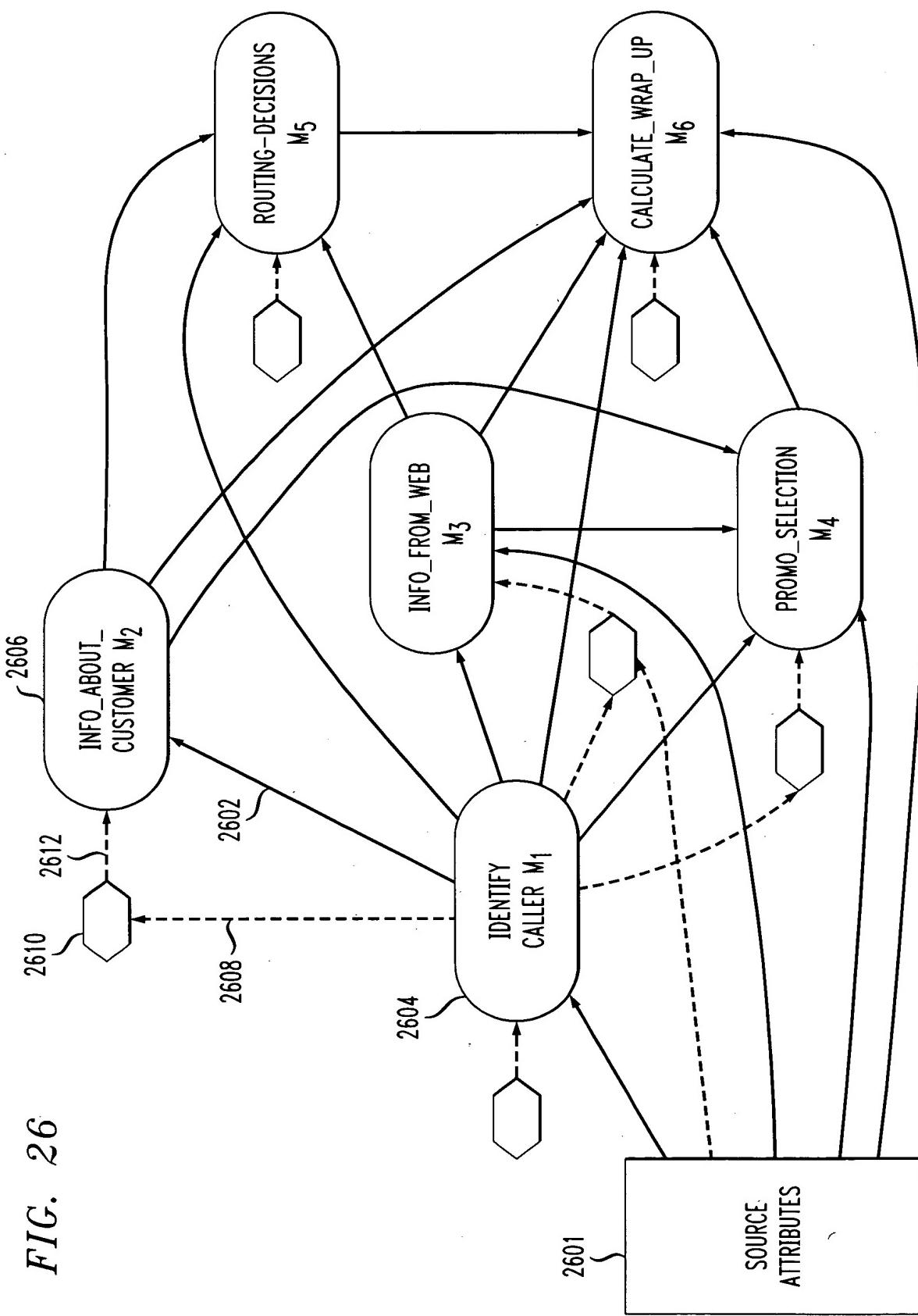
1 Module: calculate_on_queue_promo
2 Submodule of: routing_decisions
3 Input attributes: promo_hit_list
4 Output attributes: on_queue_promo
5 Enabling condition: DISABLE if business_value > 100 or
6 frustration_score > 5
7 Type: decision
8 Computation:
9 Rules: if 60 < ACD.expected_wait_time(skill)
10 then on_queue_promo <-
11 promo_hit_list[#1]
12 if business_value_of_call < 30
13 then on_queue_promo <- promo_hit_list[#1]
14 Combining policy: on-queue-promo-cp // first true wins, default
15 is 0
16
17 Side-effect: no

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$\frac{\sigma \vdash e : t}{\sigma \vdash \text{value}(e) : \text{bool}}$	VALUE
$\frac{\sigma \vdash f : AM : t_1 \times \dots \times t_n \rightarrow t, \sigma \vdash e_1 : t_1, \dots, \sigma \vdash e_n : t_n}{\sigma \vdash \text{Apply}(\langle f, e_1, \dots, e_n \rangle) : t}$	APPLY
$\frac{\sigma \vdash e_1 : t_1, \dots, \sigma \vdash e_n : t_n}{\sigma \vdash \langle e_1, \dots, e_n \rangle : \langle a_1 : t_1, \dots, a_n : t_n \rangle}$	TUPLING
$\frac{\sigma \vdash e_1 : t, \dots, \sigma \vdash e_n : t}{\sigma \vdash \{e_1, \dots, e_n\} : \{t\}}$	BAGGING
$\frac{\sigma \vdash e_1 : t, \dots, \sigma \vdash e_n : t}{\sigma \vdash [e_1, \dots, e_n] : [t]}$	LISTING
$\frac{\sigma \vdash e : \{t\}}{\sigma \vdash \text{unitval}(e) : t}$	UNITVAL
$\frac{\sigma \vdash \langle a_1 : t_1, \dots, a_n : t_n \rangle}{\sigma \vdash e.a_i : t_i}$	PROJECTION ON TUPLES
$\frac{\sigma \vdash e : [t]}{\sigma \vdash e \# i : t}$	PROJECTION ON LISTS
$\frac{\sigma \vdash e_1 : [t_1], \sigma \vdash e_2 : t_2}{\sigma \vdash \text{factor}(e_1, e_2) : \langle f_a : t_1, s_a : t_2 \rangle}$	FACTOR (ON LISTS)
$\frac{\sigma \vdash e_1 : \{t_1\}, \sigma \vdash e_2 : t_2}{\sigma \vdash \text{factor}(e_1, e_2) : \{f_a : t_1, s_a : t_2\}}$	FACTOR (ON BAGS)
$\frac{\sigma \vdash f : t_1 \rightarrow t, \sigma \vdash S : [t_1]}{\sigma \vdash \text{map}(f)(S) : [t]}$	MAP (ON LISTS)
$\frac{\sigma \vdash f : t_1 \rightarrow t, \sigma \vdash S : \{t_1\}}{\sigma \vdash \text{map}(f)(S) : \{t\}}$	MAP (ON BAGS)
$\frac{\sigma \vdash id_\theta : t, \sigma \vdash \theta : \text{txt} \rightarrow t, \sigma \vdash S : \{t\}}{\sigma \vdash \text{collect}(id_\theta, \theta)(S) : t}$	COLLECT (ON BAGS)
$\frac{\sigma \vdash id_\theta : t, \sigma \vdash \theta : \text{txt} \rightarrow t, \sigma \vdash S : [t]}{\sigma \vdash \text{collect}(id_\theta, \theta)(S) : t}$	COLLECT (ON LISTS)

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FIG. 28

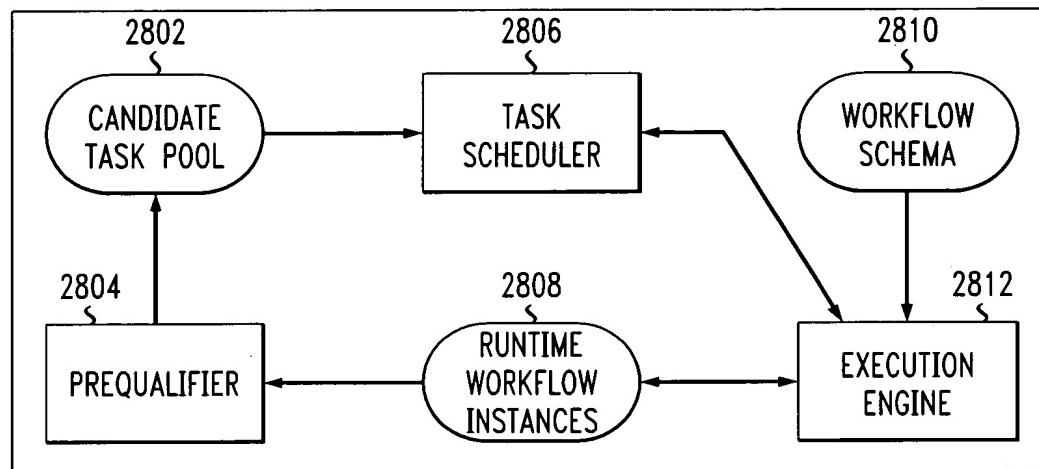
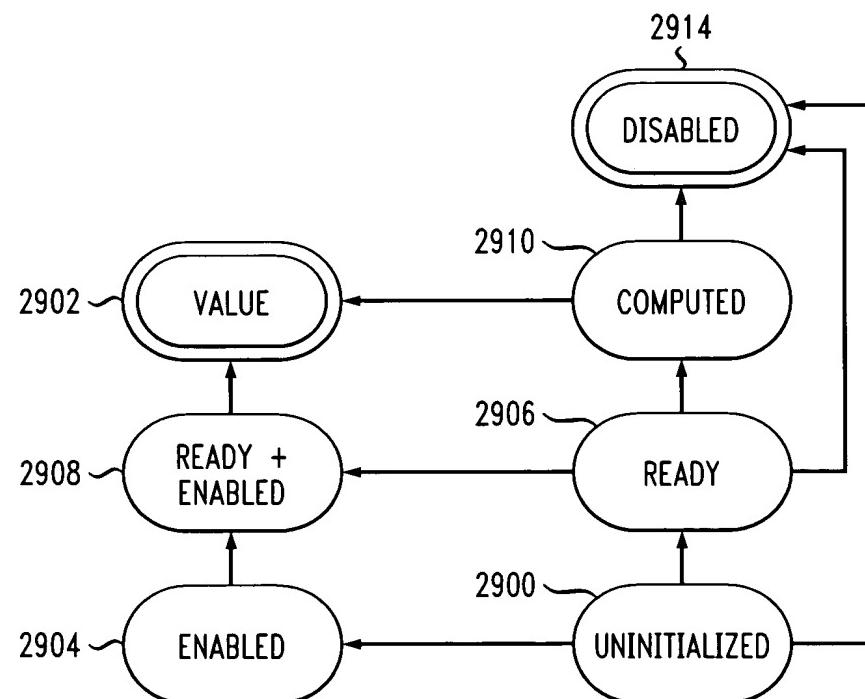


FIG. 29



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FIG. 30

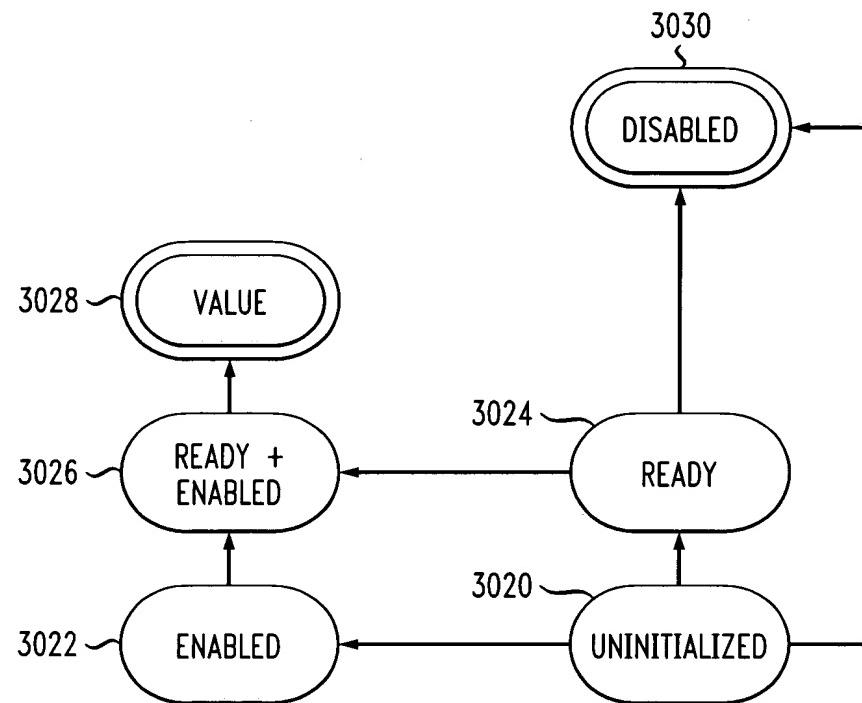
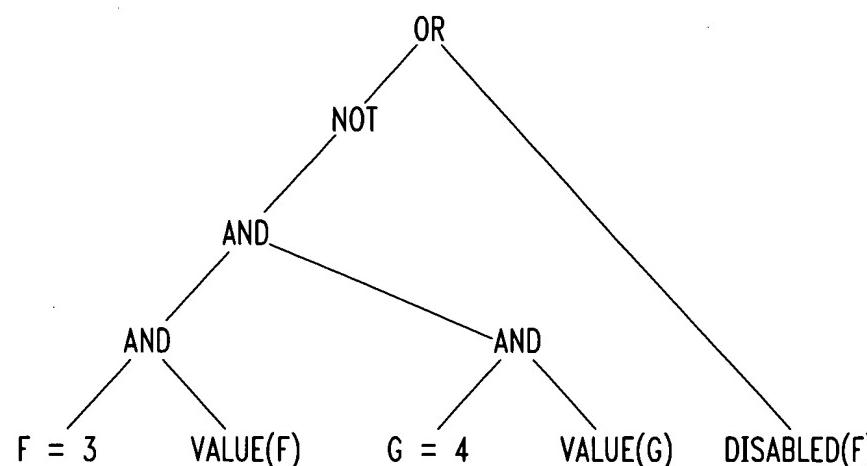


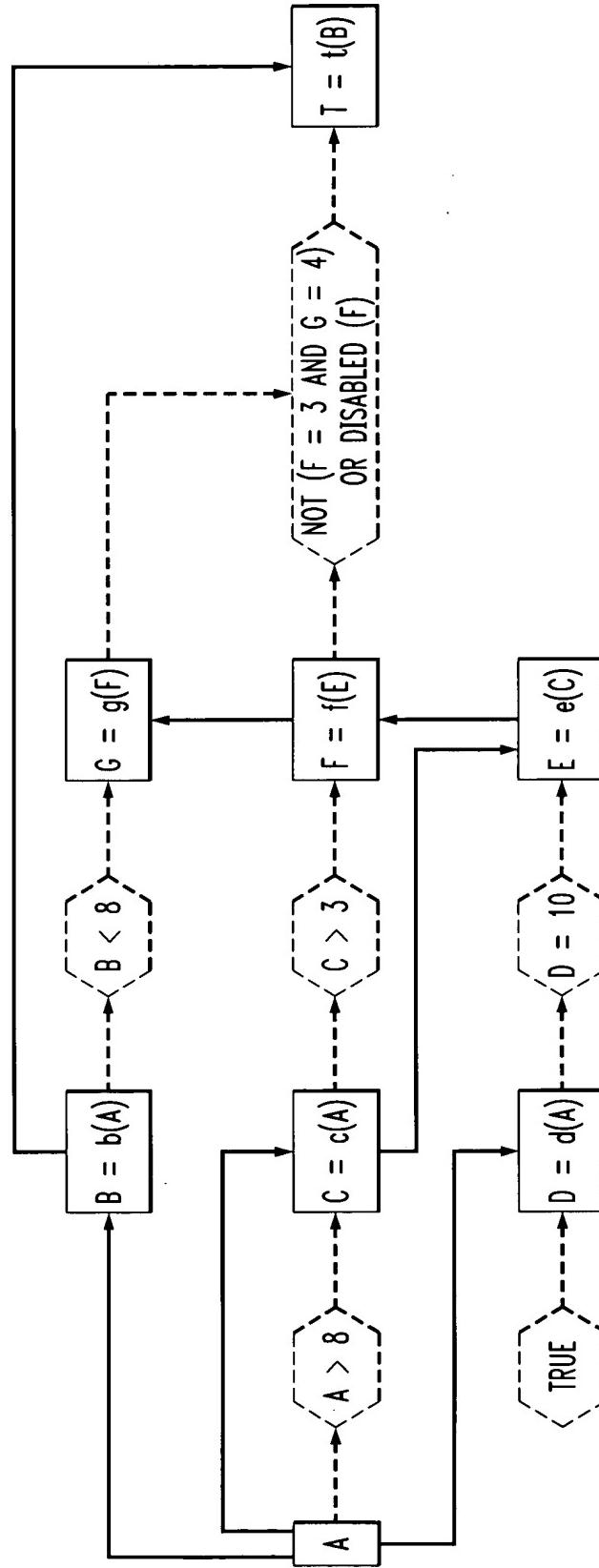
FIG. 31





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FIG. 32



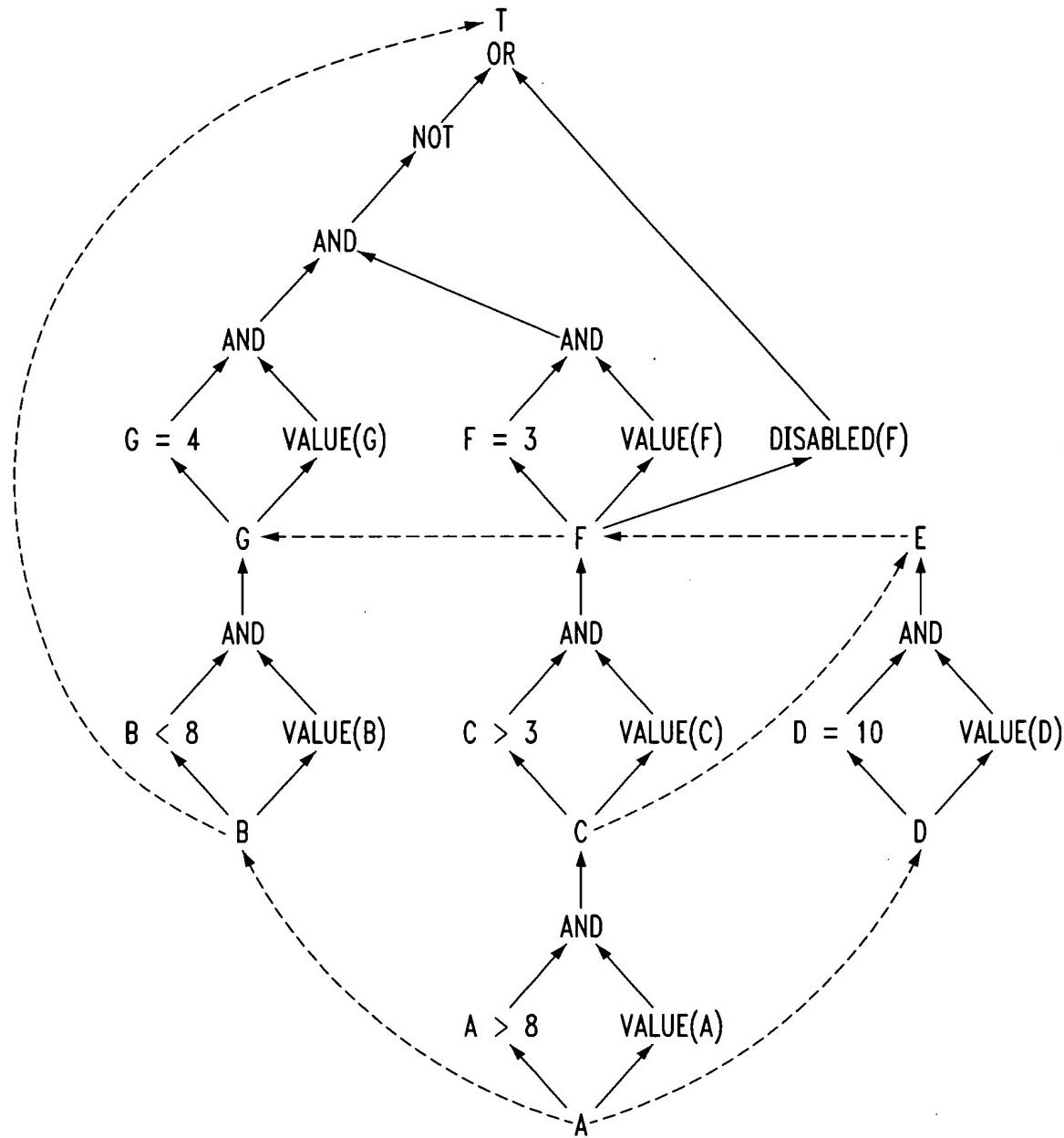
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FIG. 33



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FIG. 34A

Global variables:

These variables are global to the whole execution of workflow instance

- G : a dependency graph
- S : set of source attribute nodes of G
- T : set of target attribute nodes of G
- $\sigma[]$: array of attribute states
- $\mu[]$: array of attribute values
- $\alpha[]$: array of three valued logic values (true, false unknown)
- $HIDDEN_EDGE$: set of hidden edges of G .
- $HIDDEN_ATT$: set of hidden attribute nodes of G .

Notations:

- $\sigma[A]$: element of array $\sigma[]$ that corresponds to the attribute node A in G [3404]
- $\mu[A]$: element of array $\mu[]$ that corresponds to the attribute node A in G
- $\alpha[p]$: element of array $\alpha[]$ that corresponds to the condition node p in G

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FIG. 34A (cont)

Initialization phase:

procedure Init:

Input:

g: a dependency graph;
S₀: source nodes in *g*
T_e: terminal nodes in *g*

body:

BEGIN init

G:=g ; S := S₀; T := T_e;

/ Initialization of the states and values of attributes nodes */*

FOR all the attribute nodes A in G DO

IF A ∈ S / A is a source node */*

THEN σ[A] := READY + ENABLED

ELSE σ[A] := UNINITIALIZED;

μ[A] :=NULL;

END FOR

/ Initialization of α-values of condition nodes */*

FOR all the condition nodes p in G DO

α[A] := unknown;

END FOR

/ Initialization of the set of hidden edges and hidden nodes */*

HIDDEN_EDGE:=∅; HIDDEN_ATT:=∅

END init

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*FIG. 34B***Increment***Input:*

A : an attribute in C . 3416
 v : a value for A .

body:

```
BEGIN increment
   $\mu[A] := v$ ; 3418
  IF  $\sigma[A] = \text{READY}$ 
    THEN propagate_att_change( $A$ , COMPUTED) 3420
  IF  $\sigma[A] = \text{READY+ENABLED}$ 
    THEN propagate_att_change( $A$ , VALUE)
END Increment 3422
```

propagate_att_change*Input:*

B : an attribute in C . 3424
 σ : a state for B

body:

```
/* Set state for  $B^*$ 
IF (( $\sigma[B] = \text{ENABLED}$ ) AND ( $\sigma = \text{READY}$ )) OR ( $\sigma[B] = \text{READY}$ ) AND ( $\sigma = \text{ENABLED}$ )
  THEN  $\sigma[B] := \text{READY+ENABLED}$  3426
ELSE  $\sigma[B] := \sigma$ ;
```

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FIG. 34B
(cont)

```
/* push relevant information to the affected successor nodes */
CASE :  $\sigma[B] \in \{\text{VALUE, COMPUTED}\}$  /* The value of B is computed */
/* try to evaluate predicate nodes that are using the value of B */
FOR each condition node p of the form pred( $t_1, \dots, t_n$ ) such that  $(B,p) \in G$  DO 3422
    If  $(B,p) \notin \text{HIDDEN\_EDGE}$  3430
        THEN
            Hide_edge((B,p)); 3436
            If Eval(p)  $\neq \text{unknown}$  THEN  $\alpha[p] := \text{Eval}(p)$ ; propagate_cond_change(p); 3438
    END FOR
    /* check if the attributes nodes that have B as input parameters are READY */
    FOR each attribute node C such that  $(B,C) \in G$  DO 3428
        IF  $\sigma[B] = \text{VALUE}$  THEN
            If  $(B,C) \notin \text{HIDDEN\_EDGE}$ 
                THEN
                    Hide_edge((B,C));
                    If there exists no attribute node D such that  $(D,C) \notin \text{HIDDEN\_EDGE}$ 
                        THEN propagate_att_change(C READY);
        END FOR
        CASE :  $\sigma[B] = \text{ENABLED}$ 
        /* evaluates condition nodes of the form VALUE(B) and DISABLED(B) */
        FOR each condition node p of the form VALUE(B) or DISABLED(B) such that  $(B,p) \in G$  DO 3440
            If  $(B,p) \in \text{HIDDEN\_EDGE}$ 
                THEN
                    Hide_edge((B,p));
                    If p is of the form VALUE(A) THEN  $\alpha[p] := \text{true}$  ELSE  $\alpha[p] := \text{false}$ ;
                    propagate_cond_change(p);
    END FOR
```

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FIG. 34C

```

END FOR
CASE:  $\sigma[B] = \text{DISABLED}$ 
/* evaluate condition nodes of the form VALUE(B) and DISABLED(B) */
FOR each condition node  $p$  of the form VALUE(B) or DISABLED(B) such that  $(B,p) \in G$  DO 3444
    IF  $(B,p) \notin \text{HIDDEN\_EDGE}$ 
        THEN
            Hide_edge((B,p));
            IF  $p$  is of the form VALUE(A) THEN  $\alpha[p] := \text{false}$  ELSE  $\alpha[p] := \text{true}$ ;
            propagate_cond_change(p);
    END FOR
    /* check if the attribute nodes that have  $B$  as input parameters are READY */
    FOR each attribute node  $C$  such that  $(B,C) \in G$  DO
        IF  $(B,C) \notin \text{HIDDEN\_EDGE}$ 
            THEN
                Hide_edge((B,C));
                IF there are no more attribute nodes  $D$  such that  $(D,C) \notin \text{HIDDEN\_EDGE}$ 
                    THEN propagate_att_change(C,READY);
    END FOR
    /* If the attribute is stable then hide the attribute */
    IF  $(\sigma[B] \in \{\text{DISABLED}, \text{VALUE}\})$  THEN Hide_node(B); 3448
END propagate_att_change

```



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*FIG. 34C propagate_cond_change
 (cont)*

Input:
 p : a condition node in G .

body:

BEGIN propagate_cond_change
 let n be the successor of p in G 3452
 IF $(p,n) \notin \text{HIDDEN_EDGE}$
 THEN

 Hide_edge $((p,n))$; 3456

CASE: n is OR condition node

 IF $(\alpha[p] = \text{true})$ THEN $\alpha[n] := \text{true}$; propagate_cond_change(n); END IF; 3460
 IF $\alpha[p] = \text{false}$ AND for each condition node p' where $(p',n) \in G$, $(p',n) \in \text{HIDDEN_EDGE}$
 THEN $\alpha[n] := \text{false}$; propagate_cond_change(n); END IF; 3458
 CASE: n is AND node
 IF $(\alpha[p] = \text{false})$ THEN $\alpha[n] := \text{false}$; propagate_cond_change(n); END IF; 3466
 IF $\alpha[p] = \text{TRUE}$ AND for each condition node p' where $(p',n) \in G$, $(p',n) \in \text{HIDDEN_EDGE}$
 THEN $\alpha[n] := \text{TRUE}$; propagate_cond_change(n); END IF; 3464
 CASE: n is NOT node
 $\alpha[n] := \neg(\alpha[p])$; propagate_cond_change(n); 3470
 CASE: n is an attribute node
 IF $(\alpha[p] = \text{true})$
 THEN propagate_att_change(n , ENABLED); 3472
 ELSE propagate_att_change(n , DISABLED);

END propagate_cond_change

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FIG. 34D

Hide_edge

Input

(n, n') : an edge in G .

body

```
BEGIN Hide_edge
HIDDEN_EDGE := HIDDEN_EDGE U {(n,n')};

IF (there are no more edges  $(n,n'') \in G$  such that  $(n,n'') \notin HIDDEN_EDGE$ 
THEN Hide_node(n)
END Hide_edge
```

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Hide_node

Input

n : a node in g .

body

```
BEGIN Hide_node
HIDDEN_ATT := HIDDEN_ATT U {n}

FOR each edge  $(n', n) \in g$  such that  $(n', n) \notin HIDDEN_EDGE$  DO
  Hide_edge(n', n)
END FOR
END Hide_node
```

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FIG. 35A

Global variables:

These variables are global to the whole execution of workflow instance

```

 $\mathcal{G}$  : a dependency graph
S : set of attribute nodes of  $\mathcal{G}$  /* this set contains the source nodes */
T : set of attribute nodes of  $\mathcal{G}$  /* this set contains target nodes */ } 3504
 $\sigma$  [] : array of attribute states
 $\alpha$  [] : array of three valued logic values (true, false unknown)
HIDDEN_EDGE : set of edges of  $\mathcal{G}$ .
HIDDEN_ATT : set of attribute nodes of  $\mathcal{G}$ .

```

$T_N[][]$: Matrix of integers that associates an integer value to each pair (p, A) where p is a condition node and A is an attribute node in \mathcal{G}

/* $T_N[p][A] = 0$ means that the attribute A is True_necessary for the condition node p^* /

$F_N[][]$: Matrix of integers that associates an integer value to each pair (p, A) where p is a condition node and A is an attribute node in \mathcal{G}
/* $F_N[p][A] = 0$ means that the attribute A is False_necessary for the condition node p^* /

$V_N[][]$: Matrix of integers associates an integer value to each pair (B, A) where B and A are attribute nodes in \mathcal{G}
/* $V_N[B][A] = 0$ means that the attribute A is Value_necessary for the attribute note B^* /



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FIG. 35A
(cont.)

$S_N[]$: Matrix of integers associates an integer value to each pair (B,A) where B and A are attribute nodes in G
 $/* S_N[B][A] = 0$ means that the attribute A is Stable_necessary for the attribute node $B */$

$N[]$: Array of boolean
 $N[A] = \text{true}$ means that the attribute A is computed as necessary/*
 $N[A] = \text{false}$ means that the attribute A is not computed as necessary*/

Notations:

$\text{nb_pred}(p)$: number of predecessors of p in G

Initialization phase:

procedure Init :

Input:

g : a dependency graph:
 S_0 : source nodes in g
 T_e : terminal nodes in g
body:

BEGIN N_init

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FIG. 35B

Init() ~ 3508

/* Initialization of T_N,F_N,S_N,V_N */
FOR all the condition nodes p in G DO
FOR all the attribute nodes A in G DO

CASE : p is an OR node:

$T_N[p][A] := mb_pred(p);$
 $F_N[p][A] := 1;$

/* rule 1 */
/* rule 2 */ ~ 3511

CASE : p is an AND node:

$T_N[p][A] := 1;$
 $F_N[p][A] := nb_pred(p);$

/* rule 3 */
/* rule 4 */ ~ 3510

CASE : p is a NOT node:

$T_N[p][A] := 1;$
 $F_N[p][A] := 1;$

/* rule 5 */
/* rule 6 */ ~ 3506

CASE : p is a node of the form $VAL(B)$ or $DIS(B)$:

$T_N[p][A] := 1;$
 $F_N[p][A] := 1;$

/* rules 7 and 9 */
/* rules 8 and 10 */

CASE: p is a node of the form $pred(t_1...t_n)$:

$T_N[p][A] := 1;$
 $F_N[p][A] := 1;$

/* rule 11 */
/* rule 12 */

END FOR
END FOR



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FIG. 35B
(cont.)

```
FOR all the attributes nodes A in G DO
  FOR all the attribute nodes B in G DO
    S_N[A][B] := 1; V_N[A][B] := 1
  END FOR
END FOR
```

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```
FOR all the attributes nodes A in G DO
  N[A] := false
END FOR
```

```
END N_init
```

N-Increment

Input:

A : an attribute in G .
 v : a value for A .

Variables/ Global to one execution of the increment phase (for one execution step) */*

```
prev_E: set of attribute nodes
/* used to store the nodes that were READY+ENABLED or ENABLED (in a
previous execution of N-increment) */
prev_HIDDEN_EDGE; /* set of edges*/
/* used to store the edges that were previously hidden (in the previous steps) */
```

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FIG. 35C

prev_T_N: set of pairs (p, A) where p is a condition node and A is an attribute node
/* used to denote the elements of $T_N[p][A]$ that were set to 0 in a previous
execution of N-increment*/

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prev_F_N: set of pairs (p, A) where p is a condition node and A is an attribute node
/* used to denote the elements of $F_N[p][A]$ that were set to 0 in a previous
execution of N-increment*/

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Δ_E : set of attribute nodes
/* used to store the new ENABLED or READY+ENABLED attribute nodes that were
neither ENABLED nor READY+ENABLED in the previous steps. */
 Δ_{HIDDEN_EDGE} : set of edges
/* used to store the new hidden edges */

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new_Y_N: set of pair (A, A) where A is an attribute node
/* used to store the positions of elements of $V_N[]$] whose new value is zero due to
case 1 */

new_S_N: set of pair (B, A) where B and A are attribute nodes
/* used to store the positions of elements of $S_N[]$] whose new value is zero due to
case 2 */

new_T_N: set of pair (p, A) where p is a predicate node and A is an attribute node
/* used to store the positions of elements of $T_N[]$] whose new value is zero due to
some new hidden edges (case 3) */

new_F_N: set of pair (p, A) where p is a predicate node and A is an attribute node
/* used to store the positions of elements of $F_N[]$] whose new value is zero due to
some new hidden edges (case 4) */

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body:
BEGIN N_increment

```
/* preparation step: */  
prev_HIDDEN_EDGE:= HIDDEN_EDGE;  
prev_E := {A|A is an attribute node in G and σ[A] ∈ {READY+ENABLED,  
ENABLED}}
```

```
Increment(A,v) 3526
```

```
/* Instigation step : Compute new necessary properties according to the instigation  
cases*/
```

Case 1:

```
Δ_E := {A|A is an attribute node in G and σ[A] ∈ {READY+ENABLED, ENABLED}  
and A ∉ prev_E}  
new_V_N := Ø;  
FOR each attribute node A in Δ_E DO  
  V_N[A][A] := 0; new_V_N := new_V_N ∪ {(A,A)} /* a node is value_necessary for  
  itself*/  
END FOR
```

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FIG. 35D



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FIG. 35D
(cont.)

Case 2:
 $new_S_N := \emptyset;$
 FOR each attribute node B in Δ_E DO
 FOR each attribute node in A in G such that $\sigma[A] \in \{\text{READY+ENABLED},$
 $\text{ENABLED}\}$ DO
 IF $V_N[B][A] = 0$ and $S_N[B][A] = 1$

THEN $S_N[B][A] = 0$; $new_S_N := new_S_N \cup \{(B,A)\}$ /* rule (13)*/
 END FOR
 END FOR

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$\Delta_HIDDEN_EDGE := HIDDEN_EDGE - prev_HIDDEN_EDGE$
 $prev_T_N := \{(p,A) \mid T_N[p][A] = 0\}$
 $prev_F_N := \{(p,A) \mid F_N[p][A] = 0\}$
 $new_T_N := \emptyset;$
 $new_F_N := \emptyset;$

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FOR all edges $(n,p) \in \Delta_HIDDEN_EDGE$ such that $p \notin HIDDEN_ATT$ and p is a
 condition node DO
 FOR all attribute nodes A such that $\sigma(A) \notin \{\text{COMPUTED, VALUE, DISABLED}\}$
 DO

CASE: 3

CASE : p is an OR node;

IF $(n,A) \notin prev_T_N$
 THEN

$T_N[p][A] := T_N[p][A]-1$; /* rule (1) */
 IF $T_N[p][A] = 0$ THEN $new_T_N := new_T_N \cup \{(p,A)\}$

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FIG. 35E

```

CASE: 4
CASE : p is an AND node :
IF  $(n,A) \notin prev\_F\_N$  /* same reasoning as for OR nodes but with rule 4* /
THEN
     $F\_N[p][A] := F\_N[p][A] - 1;$                                 /* rule (4)* /
    IF  $F\_N[p][A] = 0$  THEN  $new\_F\_N := new\_F\_N \cup \{(p,A)\}$ 
END FOR

```



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FIG. 35E
(cont.)

```
/* Propagation step */
New_propagate(new_V_N,new_S_N,new_T_N,new_F_N) 3540
```

New_propagate

Input:

```
new_V_N: set of pairs (A,A) where A is an attribute node
new_S_N: set of pairs (B,A) where B and A are attribute nodes
new_T_N: set of pairs (p,A) where p is a condition node in G and A is an attribute
node
new_F_N: set of pairs (p,A) where p is a condition node in G and A is an attribute
node
body:
```

```
FOR each pair (A,A) in new_V_N DO
```

```
propagate_V_N(A,A)
```

```
FOR each attribute node B such that (A,B)  $\in$  G and (A,B)  $\notin$  HIDDEN_EDGE
V_N[B][A] := 0; propagate_V_N(B,A)/* rule (16) */ 3546
```

```
END FOR
```

```
END FOR
```

```
FOR each pair (B,A) in new_S_N DO
```

```
propagate_S_N(B,A)
```

```
END FOR
```

```
FOR each pair (p,A) in new_T_N DO
```

```
propagate_T_N(p,A)
```

```
END FOR
```

```
FOR each pair (p,A) in new_F_N DO
```

```
Propagate_F_N(p,A)
```

```
END FOR
```

```
END N-propagate
```

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FIG. 35F

propagate_V_N

Input:

B : an attribute node in G .

A : an attribute node in G /* A is newly Value_necessary for B */
body:

```
IF  $\sigma[B] = \text{ENABLED}$  and  $S\_N[B][A] = 1$ 
    THEN  $S\_N[B][A] = 0$ ; propagate_S_N( $B,A$ ) /*rule (13)*/ ~3550
ELSE let  $p$  be the condition node such that  $(p,B) \in G$ .
    IF  $F\_N[p][A]=0$  and  $S\_N[B][A] = 1$ 
        THEN  $S\_N[B][A] = 0$ ; propagate_S_N( $B,A$ ) /*rule (14)*/ ~3548
    END IF
    FOR each condition node  $p$  of the form  $\text{pred}(t_1, \dots, t_n)$ 
        such that  $(B,p) \in g$  and  $(B,p) \notin \text{HIDDEN\_EDGE}$  DO
            IF  $T\_N[p][A] = 1$ 
                THEN  $T\_N[p][A] := 0$ ; propagate_T_N( $p,A$ ) /*rule (11)*/ ~3554
            IF  $F\_N[p][A] = 1$ 
                THEN  $F\_N[p][A] := 0$ ; propagate_F_N( $p,A$ ) /*rule (12)*/ ~3556
            END FOR
        END FOR
    END propagate_V_N

propagate_S_N
Input:
 $B$  : an attribute node in  $G$ .
 $A$  : an attribute node in  $G$ /*  $A$  is newly Stable_necessary for  $B$  */  
body:
FOR each attribute node  $C$  such that  $(B,C) \in g$  and  $(B,C) \notin \text{HIDDEN\_EDGE}$  DO ~3558
    IF  $V\_N[C][A] = 1$  THEN  $V\_N[C][A] = 0$ ; propagate_V_N( $C,A$ ) /* Rule 17 */ ~3560
END FOR
IF  $B \in T$  THEN  $N[A] := \text{true}$  ~3562
END propagate_S_N
```



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FIG. 35F
(cont.)

propagate_F_N
Input:
p : a condition node in G.
A : an attribute node in G/* A is newly False_necessary for p */
body:
let n be the successor of p in G
If $(p, n) \in HIDDEN_EDGE$

THEN
CASE : n is an OR or AND node
IF $F_N[n][A] > 0$
THEN
 $F_N[n][A] := F_N[n][A] - 1;$ /*rules (2) and (4)*/
IF $F_N[n][A] = 0$ THEN propagate $F_N(n, A)$
CASE : n is a NOT node
IF $T_N[n][A] = 1$ THEN $T_N[n][A] := 0$; propagate $T_N(n, A)$ /*rule (6)*/
CASE : n is an attribute node
IF $(T_N[p][A] = 0 \text{ or } V_N[n][A] = 0 \text{ and } S_N[n][A] = 1$
THEN $S_N[n][A] = 0$; propagate $S_N(n, A)$ /*rules (14) and (15)*/
FOR each condition node p' of the form VALUE (n)
such that $(n, p') \in g$ and $(n, p') \notin HIDDEN_EDGE$ DO
IF $F_N[p'][A] = 1$ THEN $F_N[p'][A] := 0$; propagate $F_N(p', A)$ /*rule (8)*/
END FOR
FOR each condition node p' of the form DISABLED (n)
such that $(n, p') \in G$ AND $(n, p') \notin HIDDEN_EDGE$ DO
IF $T_N[p'][A] = 1$ THEN $(T_N[p'][A] := 0$; propagate $T_N(p', A)$ /*rule (10)*/
END FOR
END propagate_F_N

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FIG. 35G

```

propagate_T_N
Input:
  p : a condition node in G.
  A : an attribute node in G/* A is newly True_necessary for p */
body:
let n be the successor of p in G
  If  $(p, n) \notin \text{HIDDEN\_EDGE}$ 
    THEN
      CASE : n is an OR or AND node
        IF  $T_N[n][A] > 0$ 
          THEN
             $T_N[n][A] := T_N[n][A] - 1$ ; /*rules (1) and (3)*/
            IF  $T_N[n][A] = 0$  THEN propagate_T_N( $n, A$ )
          CASE : n is a NOT node
            IF  $F_N[n][A] = 1$  THEN  $F_N[n][A] := 0$ ; propagate_F_N( $n, A$ ) /*rule (5)*/ ~ 3566
            CASE : n is an attribute node
              IF  $F_N[p][A] = 0$  and  $S_N[n][A] = 1$ 
                THEN  $S_N[n][A] = 0$ ; propagate_S_N( $n, A$ ) /*rule (15)*/
                FOR each condition node  $p'$  of the form VALUE( $n$ )
                  such that  $(n, p') \in G$  and  $(n, p') \notin \text{HIDDEN\_EDGE}$  DO
                    IF  $T_N[n][A] = 1$  THEN
                       $T_N[p'][A] := 0$ ; propagate_T_N( $p', A$ ) /*rule (8)*/
                    END FOR
                  FOR each condition node  $p'$  of the for DISABLED ( $n$ )
                    Such that  $(n, p') \in G$  and  $(n, p') \notin \text{HIDDEN\_EDGE}$  DO
                      IF  $F_N[n][A] = 1$  THEN
                         $F_N[p'][A] := 0$ ; propagate_F_N( $p', A$ ) /*rule (9)*/
                    END FOR
                  END propagate_T_N
                END propagate_T_N
              END FOR
            END propagate_T_N
          END propagate_T_N
        END propagate_T_N
      END propagate_T_N
    END propagate_T_N
  END propagate_T_N
END propagate_T_N

```



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FIG. 36

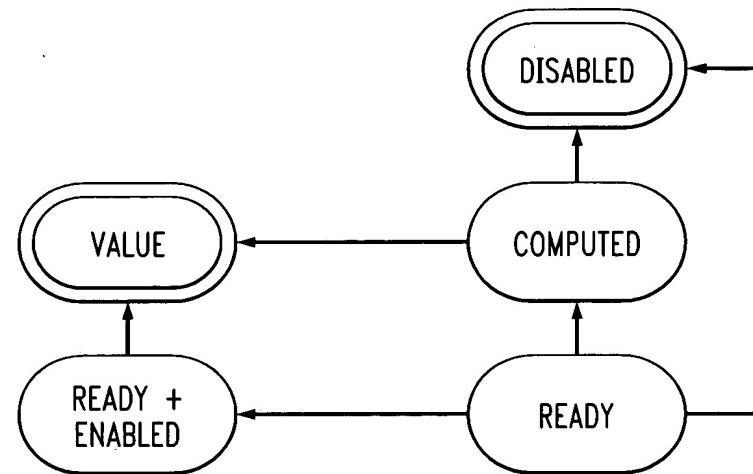
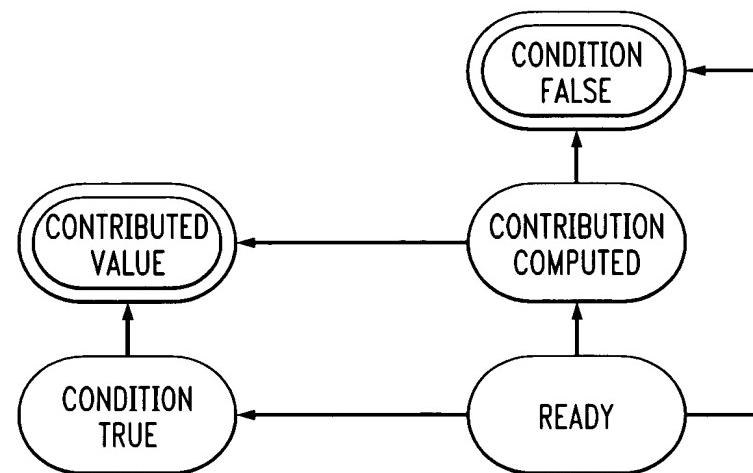


FIG. 37

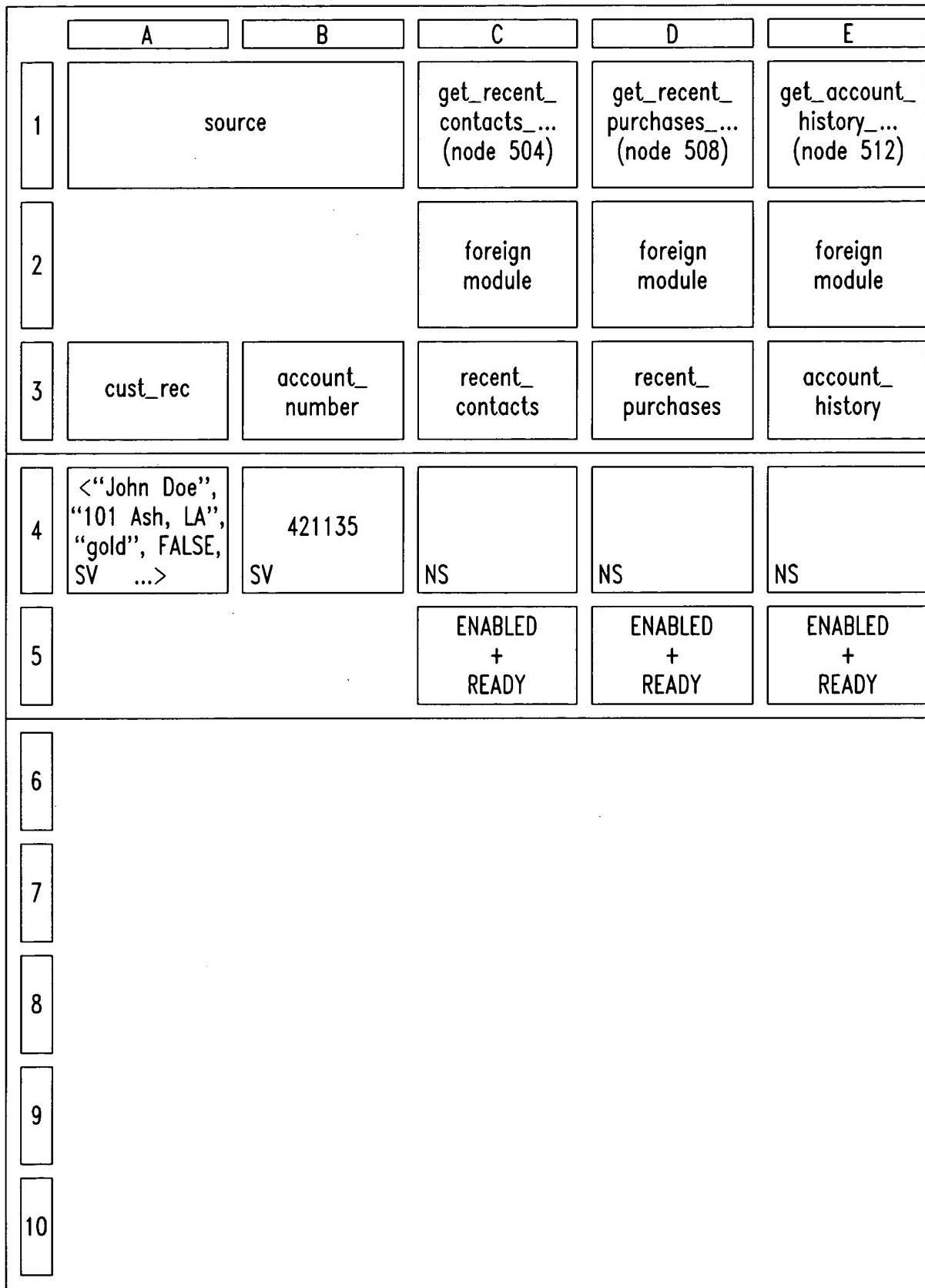


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FIG. 38

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FIG. 38 (cont) 52/56

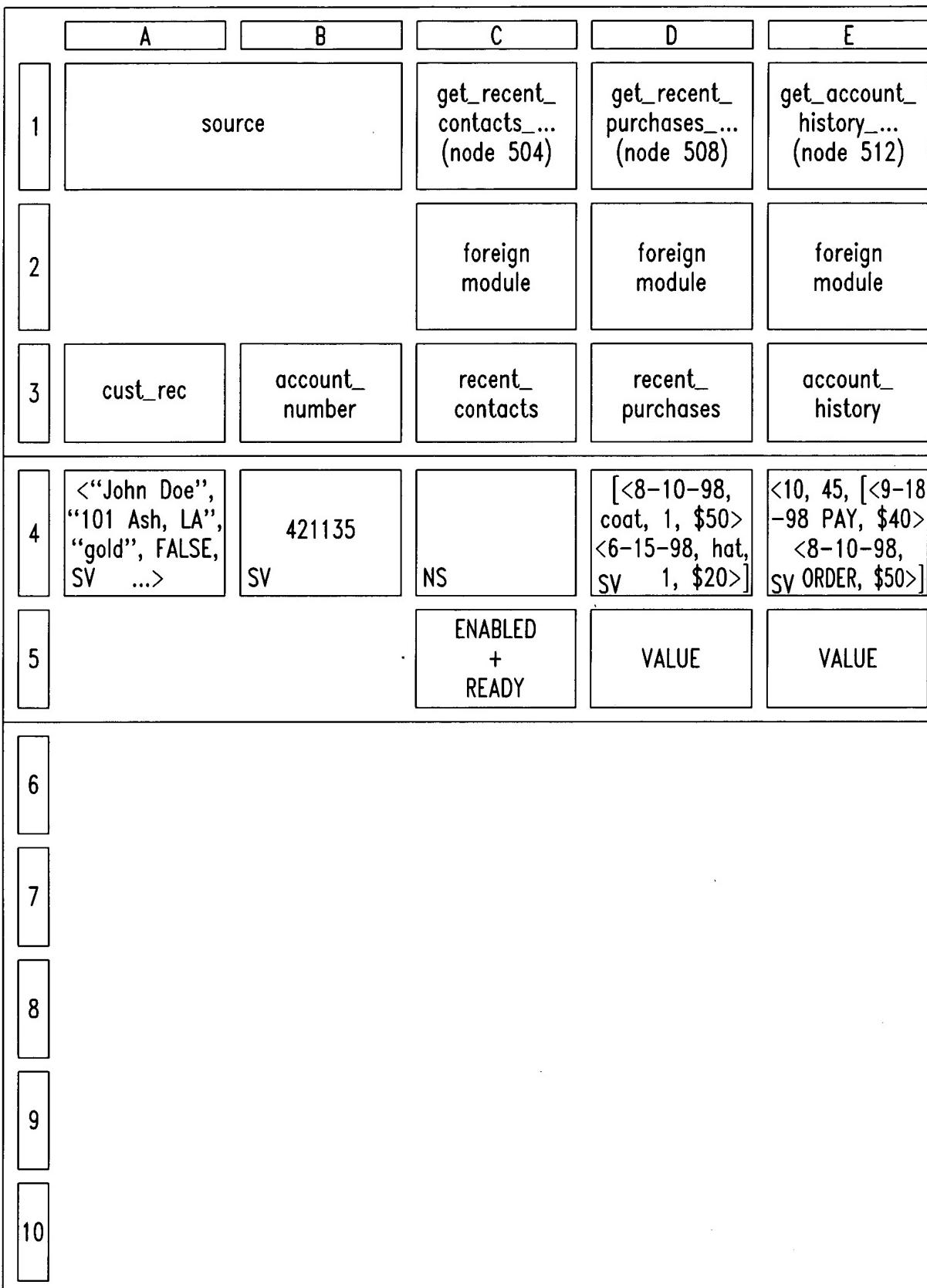
F	G	H	I	J
calculate_frustration_score (node 516)	calculate_net_profit_score (node 520)	calculate_late_payments_score (node 524)	calculate_cust_value (node 528)	calculate_marketing_vs_collections (node 532)
"add contribs. of true rules and round up, to max of 10"	"add contribs. of true rules"	"true rule wins; default is 0"	"add contribs. of true rules and round up, to max of 100"	"any true rule gives collect; default is marketing"
frustration_score	net_profit_score	late_payment_score	cust_value	marketing_vs_collections
NS	NS	NS	NS	NS
READY	READY	READY	ENABLED + READY	READY
READY	READY	⊥	READY	"collect" C-C
READY	READY	condition true	⊥	
READY	READY	⊥	10 C-V	
⊥			⊥	
C-V 50			READY	

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FIG. 39

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FIG. 39 (cont) 54/56

F	G	H	I	J
calculate_frustration_score (node 516)	calculate_net_profit_score (node 520)	calculate_late_payments_score (node 524)	calculate_cust_value (node 528)	calculate_marketing_vs_collections (node 532)
"add contribs. of true rules and round up, to max of 10"	"add contribs. of true rules"	"true rule wins; default is 0"	"add contribs. of true rules and round up, to max of 100"	"any true rule gives collect; default is marketing"
frustration_score	net_profit_score	late_payment_score	cust_value	marketing_vs_collections
NS	SV ⊥	SV 9	NS	NS
READY	DISABLED	VALUE	ENABLED + READY	ENABLED + READY
READY	⊥	⊥	⊥	"collect" C-C
READY	READY	9 C-V	⊥	
-9 C-V	⊥	10 C-V		
⊥		⊥		
50 C-V		READY		

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FIG. 40A

Initialization

Based on the DL specification, compute rows 1, 2, and 3 of the display;]~ 4002

For source attribute cells or row 4 do:

For each source attribute with value, insert value and apply "attribute_value_indication";]~ 4004

For each source attribute that is disabled, apply "attribute_disabled_indication";]~ 4006

For each non-decision module

In row 5, apply "module_uninitialized_indication";]~ 4008

In row 4, apply "attribute_uninitialized_indication";]~ 4010

For each decision module

In row 5, apply "module_ready_indication";]~ 4012

In row 4, apply "attribute_uninitialized_indication";]~ 4014

For each cell in rows 6,7,8,,apply "rule_ready_indication"]~ 4016

Iteration

For each event of execution engine do

Case on event_type

non_dec_module_enabled:
 in row 5, apply "module_enabled_indication";]~ 4018

non_dec_module_ready:
 in row 5, apply "module_ready_indication";]~ 4020

non_dec_module_ready+enabled:
 in row 5, apply "module_ready+enabled_indication";]~ 4022

non_dec_module_computed:
 in row 5, apply "module_computed_indication";
 in row 4, label corresponding attribute cell with the value computed
 and apply "attribute_computed_indication";]~ 4024

non_dec_module_value:
 in row 5, label cell for this module as "value" and apply "module_value_indication";
 in row 4, label corresponding attribute cell with value assigned and
 apply "attribute_value_indication";]~ 4026

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FIG. 40B

non_dec_module_disabled:
 in row 5, label cell for this module as "disabled" and apply "module_disabled_indication";
 in row 4, label corresponding attribute cell with " \perp " and apply "attribute_disabled_indication"

dec_module_enabled+ready:
 in row 5, label cell with "enabled+ready" and apply "module_enabled+ready_indication";

dec_module_computed:
 in row 5, label cell with "computed" and apply "module_computed_indication";
 in row 4, label cell with the computed value and apply "attribute_computed_indication";

dec_module_value:
 in row 5, label cell with "value" and apply "module_value_indication";
 in row 4, label cell with the computed value and apply "attribute_value_indication";

dec_module_disabled:
 in row 5, label cell with "disabled" and apply "module_disabled_indication";
 in row 4, label cell with " \perp " and apply "attribute_disabled_indication";

comp_rule_condition_true:
 to corresponding cell, apply "rule_cond_true_indication";

comp_rule_contribution_computed:
 to corresponding cell, label with computed value and apply "rule_contribution_computed_indication";

comp_rule_contributed_value:
 to corresponding cell, label with computed value and apply "rule_contributed_value_indication";

comp_rule_condition_false:
 to corresponding cell, label with " \perp " and apply "rule_condition_false_indication";

EndCase